

October 3rd, 2014  
**GeoPost S.A.**  
**Japan Post Co., Ltd.**  
**Lenton Group Ltd.**

Capital and business alliance between  
Japan Post Co., Ltd., GeoPost S.A. and Lenton Group Limited

Paris, the 3<sup>rd</sup> of October - GeoPost S.A., the express subsidiary of La Poste Group, (headquartered in Paris, France; Paul-Marie Chavanne, President & CEO; hereinafter “GeoPost”), Japan Post Co., Ltd. (headquartered in Chiyoda-ku, Tokyo; Toru Takahashi, President & CEO; hereinafter “Japan Post”) and Lenton Group Limited (headquartered in Hong Kong, China; Morty Langslow, Chairman & CEO; hereinafter “Lenton”) have reached an agreement with a view to form a capital and business alliance on September 26, 2014. Details of the agreement are as below.

Japan Post has agreed to subscribe the shares issued by Lenton, a company invested by GeoPost. After this subscription of shares, Japan Post will hold 14.9% shares of Lenton and GeoPost 34.7%. Japan Post, for the first time in its history, will enter into a capital alliance with a non-Japanese company.

Japan Post aims at establishing a significant market position as a global logistics player especially focused in Asia. Japan Post will start business in the fast-growing Asian market through the alliance with these experienced global partners.

GeoPost is a global courier express service provider ranked No.1 in France and No.2 in Europe. Lenton is a global logistics service provider with a comprehensive air freight network using Cathay Pacific Airways and other airlines. This alliance will enable Japan Post to launch in this Autumn a high-quality global delivery service for the fast-growing e-commerce market by combining Lenton’s global air freight network and GeoPost’s global courier express network with its own network in Japan. In addition, Japan Post will make the best use of knowhow, skills and personnel exchanges with Lenton group for further development of its global logistics business.

Japan Post has been providing an international mail and Express Mail Service (EMS). In this Autumn, Japan Post will add a brand-new global delivery service with customs prepaid and other value-added features, and will provide customers with a service of stable quality and reasonable costs.

Japan Post is glad to add a high-quality delivery service to its current services provided for customers and to establish a significant position in the new market.

If you have any question about this press release, please contact with the Public Relations Office in Japan Post Co., Ltd. at +81-3-3504-9798 (TEL) or +81-3-3504-9717 (FAX) or with GeoPost at Inanna Martin + 33 6 30 38 13 26.

**Japan Post – Company Profile**

1. Company Name: Japan Post Co., Ltd.
2. Main Business: Postal, Financial and Delivery Services
3. Date of Establishment: 2007
4. Headquarter: Chiyoda-ku, Tokyo, Japan
5. President, CEO: Toru Takahashi
6. About Japan Post: Japan Post is the national postal service company which is providing across the country the basic postal services of postal, banking and insurance services as well as the parcel delivery services. Japan Post is also engaged in the international courier business, real estate business and merchandise sales.

**GeoPost – Company Profile**

1. Company Name: GeoPost S.A.
2. Main Business: Courier Express
3. Date of Establishment: 1999
4. Headquarter: Paris, France
5. President, CEO: Paul-Marie Chavanne
6. About GeoPost: GeoPost is No.1 in France and No.2 in Europe in the transport and delivery of parcels to businesses and individuals. The holding company for LaPoste Group's Parcel-Express subsidiaries, GeoPost generated 4.391 billion euros of revenues and delivered 814 million parcels worldwide in 2013. The GeoPost Group includes subsidiaries that are recognised in their domestic markets like Chronopost in France and Portugal, Exapaq and Pickup Services in France, SEUR in Spain and DPD in most other countries where the Group is present. GeoPost combines the best European road network with its air network to serve more than 230 countries and territories around the world.

**Lenton – Company Profile**

1. Company Name: Lenton Group Limited
2. Main Business: General Sales Agent for Cathay Pacific, Dragonair, Air China; courier Express
3. Date of Establishment: 2000 (Converted into a holding company in 2009)
4. Headquarter: Hong Kong
5. Chairman, CEO: Morty Langslow
6. About Lenton Group: Lenton Group, headquarters in Hong Kong and key presence in 25 countries and across six continents is the largest independent neutral LINEHAUL net work. Lenton group has 3 subsidiaries known as Linex, RPX and Wako offers International Gateway operation, distribution, fulfilment and final delivery solutions to wide range of customers including industry players and E merchants.