



Press release

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La Banque Postale signs a strategic partnership with Mistral AI to accelerate progress in AI

La Banque Postale, a subsidiary of La Poste Groupe, and Mistral AI, a leading European player in generative artificial intelligence, announce the signature of a large scale strategic partnership to roll out AI within the bank with a view to combine economic performance and issues of national sovereignty.

This three-year partnership aims to implement Mistral AI's language models on La Banque Postale's servers and in its data center, in a secure, sovereign environment, to support employees, businesses and customers. It also includes the integration of a dedicated Mistral AI team within the bank's development teams.

This initiative is part of the strategy implemented by Caisse des Dépôts group to foster digital sovereignty through its Horizon Numérique 2030 plan.

Following a successful one-year initial testing phase, the alliance between La Banque Postale and Mistral AI represents a defining milestone in the AI strategy of the banking group which is a subsidiary of La Poste Groupe: introducing a generative AI platform within the bank, coupled with made-to-measure support for its IT teams during the adoption of Mistral AI's major language models.

This platform, which will be hosted locally within La Banque Postale's IT infrastructure (on-premise) will allow La Banque Postale to rapidly deploy high-performance generative AI solution at scale, enabling it to maintain control over its data and address the security and sovereignty requirements specific to its highly regulated banking environment.

With Mistral AI, La Banque Postale has opted for high-performance models that are optimised in terms of energy consumption and compatible with banking sector compliance and regulatory considerations. They are in line with the approach initiated by the Caisse des Dépôts Group which advocates digital sovereignty via its 2030 Digital Horizon plan.

Horizon numérique 2030 is a large-scale strategic plan launched by Caisse des Dépôts group, designed to accelerate the digital transformation of the French and European economies and to bolster the technological sovereignty of territories. With a massive commitment of €18 billion by 2030, Horizon numérique 2030 is fully aligned with the Group's public interest mission: to support and drive major transitions and prepare for the future.

A strategy built on three key focuses

La Banque Postale aims to gradually roll out these generative AI solutions to all employees, with an initial phase of 5,000 employees as of 2026. This roll out will be accompanied by training for employees in these new usages to support the development of businesses and skills.

The programme is underpinned by three principles:

- **AI for all** which aims to provide employees with a personal assistant through Mistral AI's Le Chat solution to help them carry out everyday tasks;
- **AI for IT** to give the bank's IT development teams access to the Mistral Code solution to improve the efficiency and quality of certain development tasks;
- **AI for business** which aims to accelerate the pace of the bank's transformation by integrating AI into its business processes. Examples of use will include customer relations, the prevention of money laundering and fraud, and will be processed using made-to-measure solutions developed with Mistral Studio tools, in cooperation with the relevant businesses.

"I welcome this collaboration with a leading European player in AI, with whom we share common values. This partnership will allow us to roll out high-performance, sovereign and energy efficient AI solutions which are perfectly aligned with our goal: balancing economic performance, sovereignty requirements and sustainability. It marks a new phase for La Banque Postale and its employees, with the aim of making AI accessible to as many people as possible, tangibly improving customer experience, while retaining control over our data." **Stéphane Dedeyan, Chairman of the Executive Board of La Banque Postale**

*"With La Banque Postale, we have demonstrated that it is possible to strike a balance between **cutting-edge innovation, data management and strategic autonomy**, an essential combination for regulated industries. We are proud to support La Banque Postale in this transformation, which sets a roadmap for **independent and responsible European AI**."*

Arthur Mensch, CEO and co-founder of Mistral AI.

About La Banque Postale

La Banque Postale, along with its subsidiaries, including CNP Assurances, forms a large international bancassurance group, ranked 12th in the euro zone by the size of the balance sheet. Its diversified business model enables it to support almost 18 million individual and corporate customers and key players in the local public sector in France. A subsidiary of La Poste group, La Banque Postale is a local bank, present throughout the country with 17,000 contact points, including almost 6,500 post offices. As the leading funding body for the local public sector and public hospitals since 2015, La Banque Postale plays a key role in the economic development of the regions.

Driven by its "La Banque Postale 2030" strategic plan, it aims to build a leading European bancassurance group to support all of its customers and confirm its pioneering role in community financing. La Banque Postale offers a wide and omnichannel range of bancassurance services, built around its three brands: La Banque Postale, its retail bank, Louvre Banque Privée, its wealth management bank and CNP Assurances, its life and non-life insurance subsidiary. La Banque Postale is also accelerating its diversification strategy and developing its expertise businesses, particularly in asset management, insurance, consumer loan and corporate and local development banking.

Drawing on its citizen identity, La Banque Postale is working towards a just transition by integrating environmental and social impact objectives into the heart of its governance. A mission-led company since March 2022, La Banque Postale aims to achieve net zero emissions by 2040. It is in the top rankings of the rating agencies.

About Mistral AI

Mistral AI is a pioneer company in generative artificial intelligence, empowering the world with the tools to build and benefit from the most transformative technology of our time. The company democratizes AI through high-performance, optimized, and cutting-edge open-source models, products and solutions as well as end-to-end infrastructure with Mistral Compute. Headquartered in France and independent, Mistral AI defends a decentralized and transparent approach to technology, with a strong global presence in the United States, United Kingdom, and Singapore.

Learn more at www.mistral.ai.

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